



living planet BONN 23-27 May 2022

TAKING THE PULSE OF OUR PLANET FROM SPACE









AgroView® - Tailored Insurance Support for India





Peter Navratil¹, Anil K. Soni², Alok Shukla², Ajeet Phatak², Dr. Axel Relin¹, Tobias Wolff¹, Christian Köhler¹, Michael Bauer¹, Laura-Verena Czaya¹, Rainer Fockelmann¹

26.05.2022

ESA UNCLASSIFIED - For ESA Official Use Only

Company Overview





- ➤ More than 35 Years Geotechnology Solutions
- ≥ 230 Employees (Multidisciplinary Scientists Agriculture, Forestry, Environment, Geology..)
- Munich (Headquarter) & Neustrelitz (MV)



Geodata:

Reception – Distribution - Processing

Services & Products:

Geoinformation Products, Systems, Software & Integrated Satellite Services

Consulting Services in > 100 Countries

Professional & Institutional Consulting, Project Management









Munich Re is the World's Largest Reinsurance Group

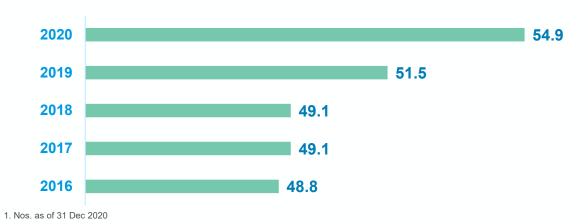


Munich Re (Group) Munich RE

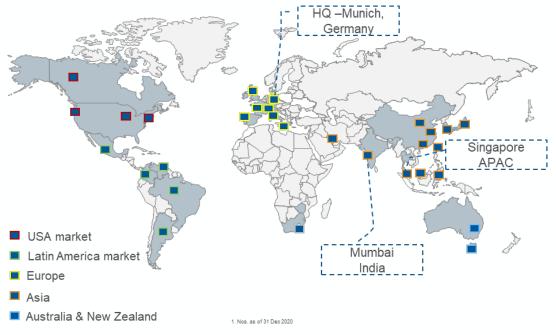
World's largest reinsurer by premium volume

- Founded 1880
- Revenues: € 54.9 bn1
- Assets under mgt: € 243.9 bn
- ~ 40,000 employees

Group Revenue (in € bn)

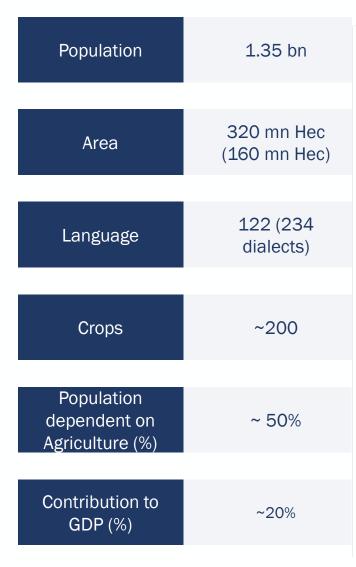


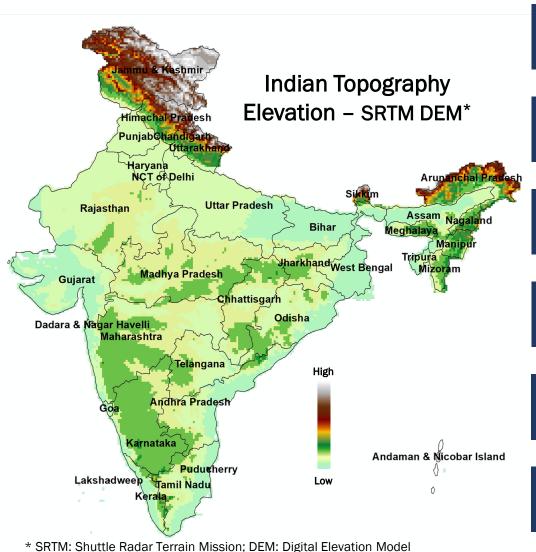




Beauty of Indian Agriculture Market







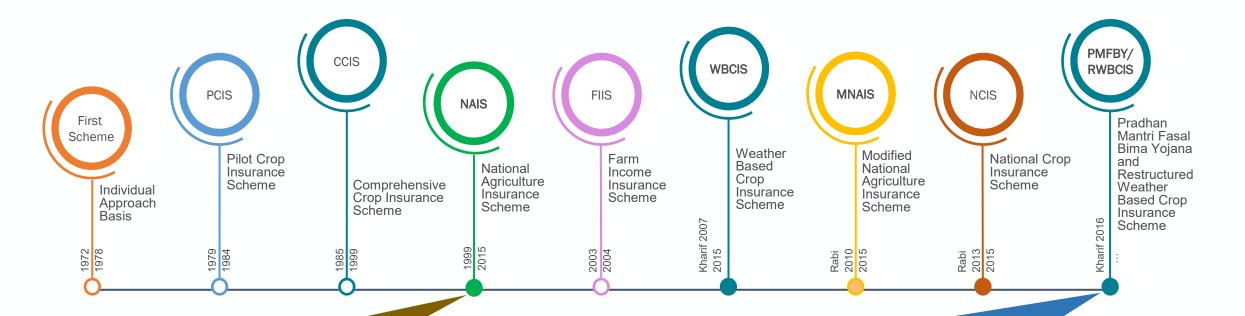
	No of Crop Insurance Schemes	2
	Farmers covered	35 mn
sh S	Area Insured	55 mn Hec
A	Agriculture Crops covered	~80 crops
H	Iorticulture Crops covered	~135 crops
	Average Landholding	1.6 Hec





Evolution of Crop Insurance in India





- Implemented by Government Agriculture Insurance Company only
- Administrative model
- Premium fixed ~2.50%
- Claims subsidized if more than the premium collected in a state

- NAIS, MNAIS & WBCIS merged into PMFBY
- Implemented by empaneled private insurers and Government Agriculture Insurance Company
- Actuarial premium rate applicable
- Claims based on crop cutting experiment (CCEs) surveys
- Enhanced usage of technology and development of NCIP portal –
 Moving towards remote sensing and Al/ ML based solutions

Perils Covered in PMFBY Crop Insurance Scheme

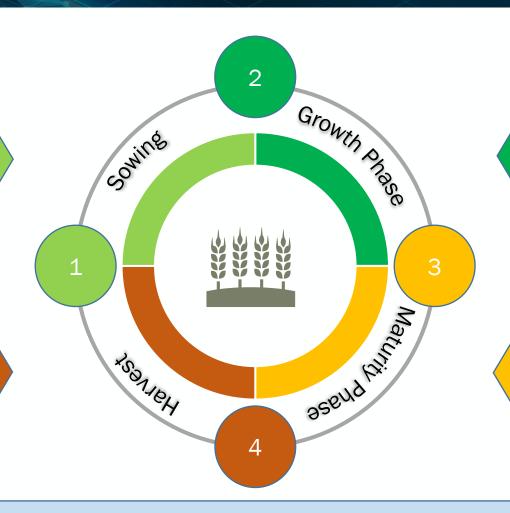


1: Prevented Sowing

- Due to adverse weather condition
- Policy terminates after claims settled @25% of farmer Sum Insured

4: Post Harvest

 Loss due to unseasonal rainfall in crops cut and spread condition during harvesting



2: Mid Season Adversity

- Expected yield Less than 50%
- Pay-out as per field assessment & Subsidy receipt

3: Localized Events

- Loss due to Flood, Hailstorms, Pests etc.
- Pay-out as per field assessment & Subsidy receipt

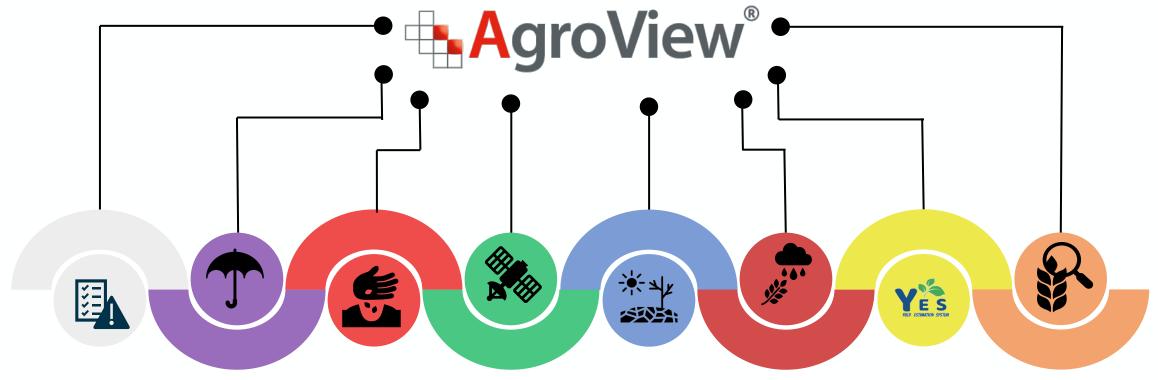
 $Standard\ Claims = Shortfall^*(\%)\ X\ Farmers\ Sum\ Insured^*$





AgroView®: A Complete Solution for Crop Insurance





Risk Assessment & Pricing

Insurance Coverage & Expansion

Prevented & Failed Sowing Risk Assessment

Crop Health & Weather Monitoring (Flood, Drought, Cyclone)

Mid-Season Adversities

Post Harvest Loss Assessment

Crop Yield

CCE Planning/ Prediction **Smart Sampling**

AgroView®: A Complete Solution for Crop Insurance



AgroView® provides insights on area of interest in near real time and works as an end to end solution for crop insurance cycle



Tendering and pricing: AgroView helps in analyzing of historical weather (Drought Indices) and agriculture variations (Historical vegetation analysis)



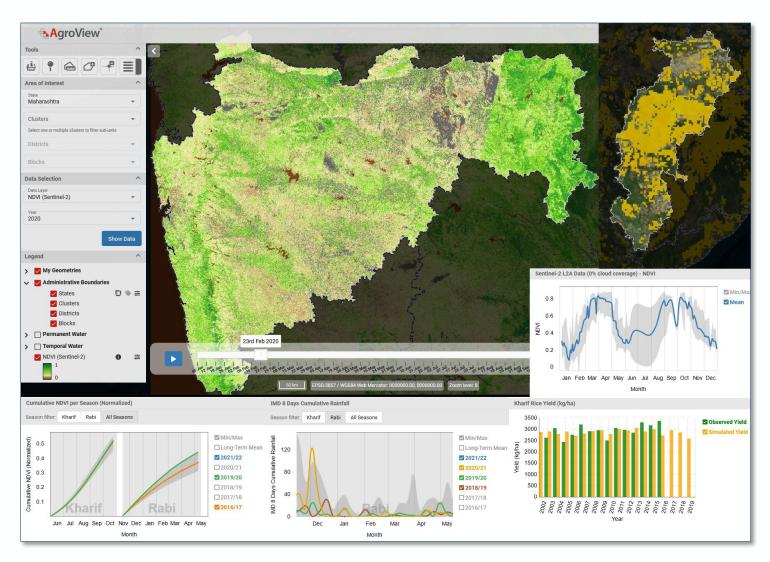
Insurance coverage and expansion: Real time and historical crop field information helps to understand land use and land cover to take a decision on target enrolment areas



Prevented/Failed Sowing Risk: Real time rainfall data and soil moisture will provide the probability of crop failure during sowing period & help in early assessment of trigger



Crop health monitoring: Observed Crop development indicators provide the crop health status and crop water stress in near real time and can help in manpower management at field to monitor the vulnerable area.



AgroView®: A Complete Solution for Crop Insurance





Mid season adversity: AgroView can help in analyzing mid season adverse climatic conditions like floods, prolonged dry spells (rainfall related crop stress), severe drought



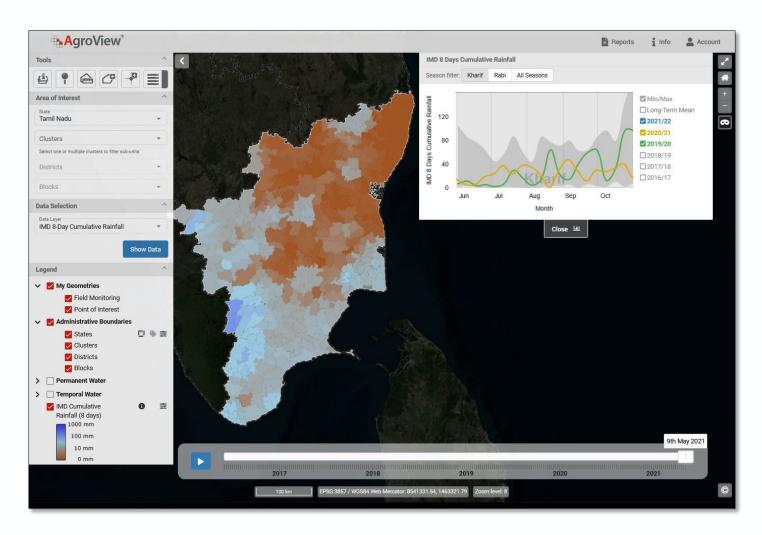
Post harvest loss assessment: Harvesting pattern can be monitored through AgroView ensuring assessment of loss by segregating peak rainfall periods



Crop yield prediction: Yield prediction system (YES) is integrated with AgroView, which is a dynamic crop yield modelling system (DSSAT) where the crop models require daily weather data, soil information, and detailed crop management as input.



cce planning: Crop yield through YES and stratification can capture the yield variability at field level and will help to optimize the CCE count/monitoring need similar to the future CCE plan of the Govt.

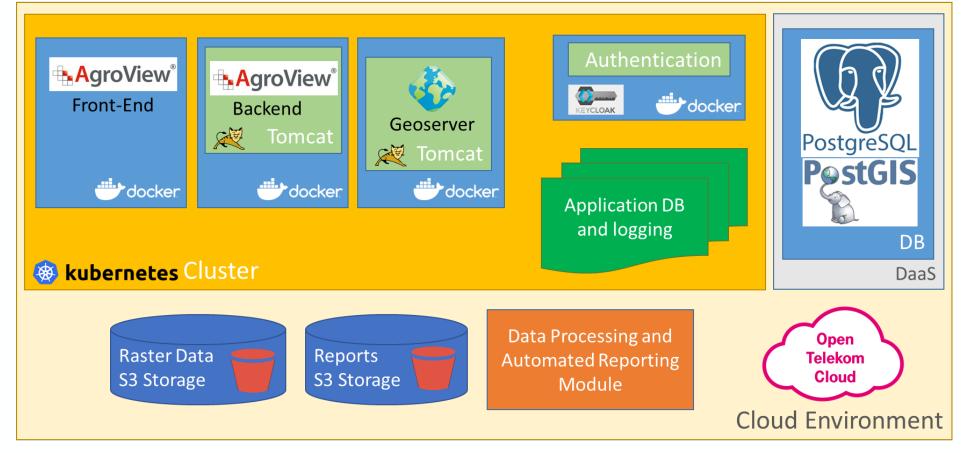


System Architecture



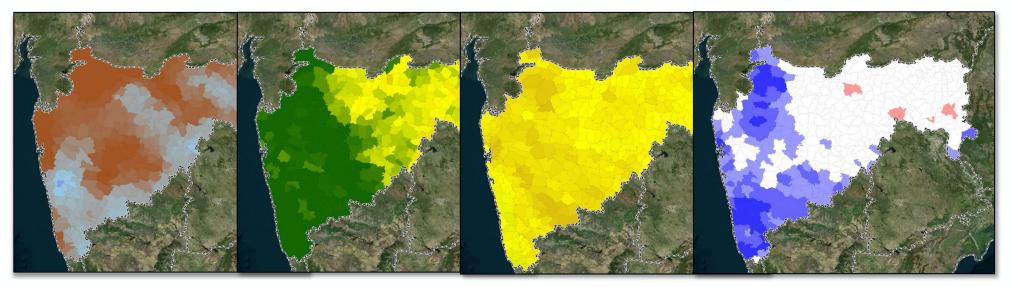


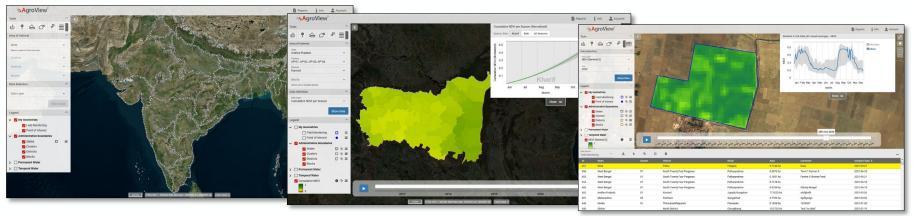




Multiple Datasets at Different Scales – Through Time







State Level District Level Field Level

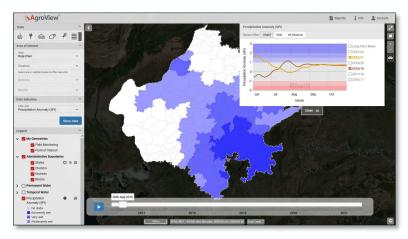


Crop Development Indicators





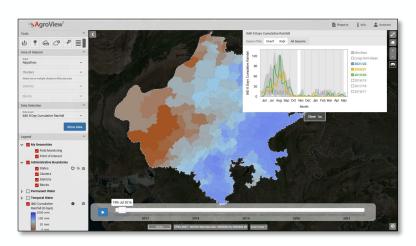
Vegetation Density Monitoring



Precipitation Anomaly



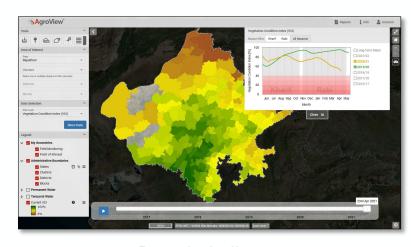
Vegetation Health Indicator



Accumulated Precipitation



Moisture Indicator



Drought Indicator



Yield Estimation System YES



Yield Estimation System (YES) is a Dynamic crop yield modelling system developed for Munich Re, India in collaboration with Potsdam Institute for Climate Impact Research (PIK)

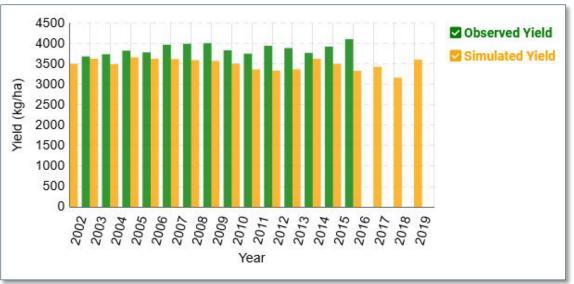




- Munich RE

- The Yield estimation has been developed for Rice and Wheat
- The rice model has been simulated at every 5km GRID

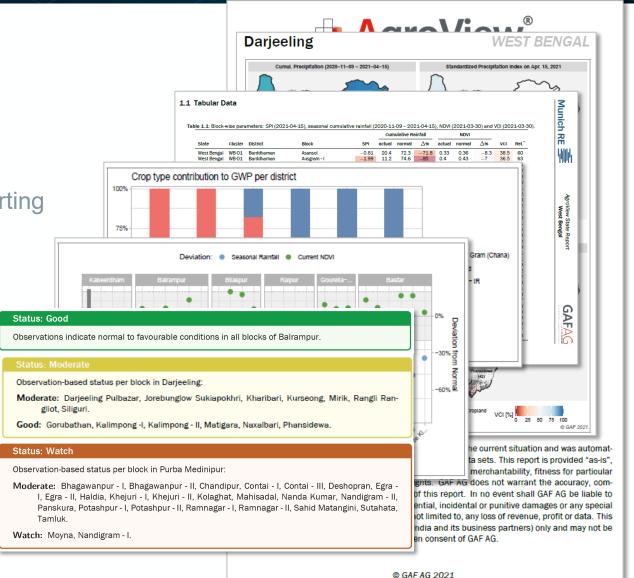




Fully Automated Reporting



- AgroView ® provides fully automated reporting
 - State and portfolio level
- Updates on a fortnightly basis
- Vegetation Condition and Weather Anomaly reporting
 - District- and block-wise
- Financial data reporting
- Status alerts on anomalies



Concluding Remarks



- ✓ In operational use by Munich Re since 2020
- ✓ Used on National Scale
- ✓ Increasingly used as well by Major Insurance Clients
- ✓ Fast Integration of Processed Satellite Data
- ✓ Data Analytics available when needed & down to Field Level
- ✓ Numerous Built-in Tools and Functionalities
- ✓ User Friendly Packaged Technology
- ✓ Easy Browser Access no plugins/ software installation required
- ✓ Works on All Types of Devices

Thank you for your Attention!





Peter Navratil

Project Manager

GAF AG • Arnulfstr. 199 • 80634 Munich • Germany Phone: +49 89 121528 704 • Fax: +49 89 121528 79

peter.navratil@gaf.de

Dr. Axel Relin

Director – Agricultural Information Systems
GAF AG • Arnulfstr. 199 • 80634 Munich • Germany
Phone: +49 89 121528 19 • Fax: +49 89 121528 79
axel.relin@gaf.de

Christian Köhler

Senior Expert

GAF AG • Arnulfstr. 199 • 80634 Munich • Germany Phone: +49 89 121528 864 • Fax: +49 89 121528 79

christian.koehler@gaf.de



Anil Kumar Soni

Agriculture Specialist - Munich Re India Branch Tel: +91 22 40324019 ansoni@munichre.com

Alok Shukla

Head of Agriculture - Munich Re India Branch Tel: +91 22 40324037

ashukla@munichre.com



GAFAG

an e-GEOS (ASI / Telespazio) Company

GAF AG Arnulfstr. 199 - 80634 Munich - Germany

info@gaf.de





@GAF_Munich