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TAKING THE PULSE OF OUR PLANET FROM SPACE









From Earth Observation To Earth Intelligence

Giovanni Sylos Labini Planetek Italia CEO

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The EO industry is in a Perfect Storm



The growing digital component of EO has a substantial impact on the downstream segment of the value chain:

- ☐ The commoditization of data (Space Data included)
- ☐ The lowering cost of HPC
- ☐ The growing onboard processing capabilities
- ☐ The shift from the human user to the machine user.
- ☐ The Digital Transformation of Several Industries



With the risk of the disruption of the EO Value Chain as we know it



The EU DS INDUSTRY & THE STORM



- ☐ Highly Fragmented
- ☐ Exposed to a largely subsidized competition
- □ Compressed between New Entrants and Large System Operators
- ☐ Still lagging in a transition to a scalable Info@as go2M model



The Earth Intelligence Pyramid



- □ Data consists of facts.
- ☐ Information is an assembly of
 - the data.
- ☐ Knowledge is the awareness of

the information.

WISDOM KNOWLEDGE INFORMATION

Wisdom is the accumulated knowledge to make appropriate decisions depending on the situation



Change the EO Downstream industry



☐ Exploiting Earth Observation Data as the primary source of knowledge about the planet □ Exploiting 'data fusion,' joining social media, satellite imagery, mobile phone telemetry, and weather sensors. ☐ Build Trust, which includes cyber security, qualification of algorithms, traceability. ☐ Embrace Edge Computing to reduce idle time in analytics delivery ☐ Transform these Data into ready-to-use Intelligence by the User.

How well our industry will implement these user requirements will make the difference between EO intelligence acting as a Knowledge integrator or a minor data provider: The "redde razionem" of our industry competition with IT giants

